

AGENDA

Town of Hempstead Local Development Corporation
Board Meeting
Courtroom, 2nd Floor
350 Front Street, Hempstead, NY
June 20, 2023, 9:30 AM
or following the Town of Hempstead IDA Meeting

- *Notes: Masks are no longer mandated. The Town of Hempstead LDC continues to encourage social distancing at public meetings.

A Livestream of the meeting may also be viewed at www.tohlcdc.org. Select “Meeting Information and then Youtube – Live Stream and Recorded Meetings.”

The Agenda will include but not be limited to:

Confirm the presence of a Quorum
Public Comment with respect to Agenda Items

New Business:

- Informational Update on the joint effort between the TOH LDC and the Department of Occupational Resources, to assist in Career Planning, Occupational Skills, Training Programs, Career and Computer skills workshops and other job training programs.

Reading and approval of the minutes:

- Consideration and approval of the Minutes of May 23, 2023

Report of the treasurer:

- Financial Statements & Expenditure List
May 17, 2023 – June 13, 2023

Committee Updates:

Adjournment:

Chairman Approval: 6/12/23

Contact: Michael Lodato, Corporate Administrator: MLodato@hempsteadny.gov, 516-489-5000 x3706

Michael Lodato

From: Kurt Rockensies <1
Sent: Thursday, June 1, 2023 8:00 AM
To: Michael Lodato
Cc: Eric Mallette
Subject: February Report 2023

Good morning Mike,

My apologies for the delay in getting this to you so late, as per our conversation, we are currently operating a grant called GVP (Gun Violence Prevention) that was due to end March 31, 2023. All expenses associated with that grant were supposed to be paid by 5/31/2023; which meant any customers that were in training under that grant, we wouldn't be allowed to pay for their training if the training went passed 5/31/2023. Our plan was to use this funding to pay for their training if the grant wasn't extended. We were notified about a week ago that the grant was extended until March 31, 2024, with no additional funding. Since we still have funding available under that grant, we want to use that funding to pay for customers training. That is why there is a decrease in accrued expenditures from January to February's report. Please see details below:

Opportunities Long Island

7 Town of Hempstead residents that started a training program on January 31st called Opportunities Long Island and now have completed. They are from the following towns and their status of employment:

- Uniondale resident successfully completed training, went on interviews but did not pass the sheet metal test. Currently working two jobs.
- East Meadow resident successfully completed training, is employed with Iron Workers Local 580 as of June 23, 2022. He is working 40 hours a week, \$20/HR with vacation, annuity, insurance, and pension.
- Elmont resident successfully completed the training, is employed in the Sheet Metal Worker Union Local 28 as of April 25, 2022. He is working 40 hours a week, \$18.32/HR with vacation, annuity, insurance, and pension.
- Baldwin resident successfully completed training, now employed by Local 25 Electricians as of September 12, 2022. He is making \$16.95 /HR with vacation, annuity, insurance, and pension.
- Hempstead resident successfully completed the training, is employed in the Sheet Metal Worker Union Local 28 as of April 25, 2022. He is working 40 hours a week, \$18.32/HR with vacation, annuity, insurance, and pension.
- Valley Stream resident successfully completed training, went on interviews, now employed by Union SMART Local 28 Sheet metal , gets \$18.32/HR with vacation, annuity, insurance, and pension.
- West Hempstead resident successfully completed training, is employed in the Steamfitters – Local 638 as of August 1, 2022. He is working 40 hours a week, \$22.00/HR with vacation, annuity, insurance, and pension.

- Opportunities Long Island is an intensive 240-hour training program (8 weeks) which includes OSHA 30, Blueprint Reading, and much more to help prepare residents for a career in the building and construction trades of the Nassau-Suffolk Building Trades.
- The tuition for this program is \$6,000 a resident.
- **Opportunities Long Island total cost as of 1/31/2023: \$42,000.00**

Site Safety training

- Valley Stream resident took training to qualify for “*On the Job training*” at **Best American Welding, Inc.**, he is still completing his Welding classes at BOCES.
- Safety training cost was \$300.00
- **Site Safety training total cost as of 1/31/2023: \$300.00**

Commercial Driver Training, Inc.

- Hempstead resident attended “Career training 1 – tractor trailer” course that is 304 hours of training. The total cost of training is \$8,300 which includes exam and licensing voucher. They were enrolled as of May 9, 2022, and successfully completed as of August 25, 2022, passed Road Test on August 29, 2022, and now employed.
- Valley Stream resident attended “CDL B Career Course (Full & Part time)” course that is 136 hours of training. The total cost of training is \$5,805 which include exam and licensing voucher. They were enrolled as of June 6, 2022, and successfully completed training as of September 22, 2022 and passed Road test on October 11, 2022 and now employed.
- **Commercial Driver Training, Inc. total cost as of 1/31/2023: \$14,105.00**

Access Careers

- Hempstead resident attended “Patient Care Technician” ” course that is 120 hours of training. The total cost of training is \$2,500. They were enrolled 11/14/2022 and training was completed 12/22/2022. They are currently employed by Northwell Hospital.
- West Hempstead attending “Medical Assistant” course that is 900 hours of training. The total cost of training is \$13,995. They were enrolled 1/30/2023 and training due to complete 9/07/2023.
- **Access Careers total cost as of 1/31/2023: \$16,495.00**

Hunter Business School

- Uniondale resident currently attending “LPN – Licensed Practical Nurse” course that is 1,332 hours of training. The total cost of training is \$14,652. They are enrolled as of 1/04/2022 and training is scheduled to be completed by 12/01/2023.
- **Hunter Business total cost as of 1/31/2023: \$14,652.00**

Transfer Inc.

- The bundle contains full access to the career exploration tool, 200+ training modules, and on-call technical support resources. Each bundle costs \$5,000, and we will receive a \$250 discount per headset for four of the five years. The total amount for the purchase will be \$144,000 (\$5,000 per headset * 6 headsets * 1 year + \$4,750 per discounted headset * 6 headsets * 4 years).

- Career exploration – plumbing, electrical, HVAC, contracting, automotive, manufacturing, and soon will have access to Information Technology and Medical professions.
- 6 Virtual Reality Oculus sets, customer success manager, implementation training, and technical support services
- **Transfer VR total cost as of 1/31/2023: \$144,000.00**

Total IDA accrued amount on training: \$231,552.00

If you have any questions, please let me know.

Kurt Rockensies
Deputy Commissioner DOOR
Town of Hempstead
50 Clinton Street Suite 400
Hempstead NY 11550
(516) 427-5000 F 4-1154

Michael Lodato

From: Kurt Rockensies
Sent: Thursday, June 1, 2023 8:00 AM
To: Michael Lodato
Cc: Eric Mallette
Subject: March & April Report 2023

Good morning Mike,

My apologies for the delay in getting this to you so late, as per our conversation, we are currently operating a grant called GVP (Gun Violence Prevention) that was due to end March 31, 2023. All expenses associated with that grant were supposed to be paid by 5/31/2023; which meant any customers that were in training under that grant, we wouldn't be allowed to pay for their training if the training went passed 5/31/2023. Our plan was to use this funding to pay for their training if the grant wasn't extended. We were notified about a week ago that the grant was extended until March 31, 2024, with no additional funding. Since we still have funding available under that grant, we want to use that funding to pay for customers training.

There is one additional customer from February's report. After March, there was no additional customers placed in training in April. I will send you Mays report after we submit our monthly expenditure report to NYS Department of Labor on June 20, 2023. Please see details below:

Opportunities Long Island

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- The tuition for this program is \$6,000 a resident.
- **Opportunities Long Island total cost as of 1/31/2023: \$42,000.00**

Site Safety training

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- Safety training cost was \$300.00
- **Site Safety training total cost as of 1/31/2023: \$300.00**

Commercial Driver Training, Inc.

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- **Commercial Driver Training, Inc. total cost as of 1/31/2023: \$14,105.00**

Access Careers

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- West Hempstead attending “Medical Assistant” course that is 900 hours of training. The total cost of training is \$13,995. They were enrolled 1/30/2023 and training due to complete 9/07/2023.
- Hempstead resident attending “Patient Care Technician” ” course that is 120 hours of training. The total cost of training is \$2,500. They were enrolled 3/27/2023 and training due to complete 5/04/2023.
- **Access Careers total cost as of 1/31/2023: \$18,995.00**

Hunter Business School

- Uniondale resident currently attending “LPN – Licensed Practical Nurse” course that is 1,332 hours of training. The total cost of training is \$14,652. They are enrolled as of 1/04/2022 and training is scheduled to be completed by 12/01/2023.
- **Hunter Business total cost as of 1/31/2023: \$14,652.00**

Transfer Inc.

- I have gone into the following school districts presenting HempsteadWorks In-School & Out of School Youth Services programs that are offered and bringing Transfer VR headsets for youth to try:
 - o Hempstead
 - o Uniondale
 - o Baldwin
 - o Freeport
 - o West Hempstead
 - o Rockville Centre
 - o Roosevelt
 - o Bellmore/North Bellmore/Merrick/North Merrick
 - o Seaford
 - o Sewanhaka School District which includes high schools in Franklin Square, New Hyde Park, Floral Park, and Elmont.
 - o Long Beach
- Youth have the opportunity to experience different occupations and what those jobs look like.
- The bundle contains full access to the career exploration tool, 200+ training modules, and on-call technical support resources. Each bundle costs \$5,000, and we will receive a \$250 discount per headset for four of the five years. The total amount for the purchase will be \$144,000 (\$5,000 per headset * 6 headsets * 1 year + \$4,750 per discounted headset * 6 headsets * 4 years).
- Career exploration – plumbing, electrical, HVAC, contracting, automotive, manufacturing, and soon will have access to Information Technology and Medical professions.
- 6 Virtual Reality Oculus sets, customer success manager, implementation training, and technical support services
- **Transfer VR total cost as of 1/31/2023: \$144,000.00**

Total IDA accrued amount on training: \$234,052.00

If you have any questions, please let me know.

Kurt Rockensies
 Deputy Commissioner DOOR
 Town of Hempstead
 50 Clinton Street Suite 400
 Hempstead NY 11550
 761-1154

Board Members
Florestano Girardi
Thomas Grech
Dr. Eric C. Mallette
Jack Majkut
Robert Bedford
Jerry Kornbluth, Ph.D
Jill Mollitor

Frederick E. Parola
Chief Executive Officer

Town of Hempstead



Local
Development
Corporation

350 FRONT STREET HEMPSTEAD, NY 11550-4037
(516) 489-5000 EXT. 4200 • (516) 489-3179

Minutes

Town of Hempstead
Local Development Corporation Meeting
350 Front Street
Courtroom
Hempstead, New York 11550

Agenda

Thursday, May 23, 2023
9:30 AM (or after the conclusion of the IDA Meeting)

Agenda: Re-Adoption of the Code of Conduct/Whistle Blower Policy, Re-Adoption of LDC By-Laws, Re-Adoption of the Travel Policy, Re-Adoption of the Fee Schedule, Consideration and approval of the minutes of March 21, 2023, Financial Statements and Expenditures List: March 15, 2023 – May 16, 2023

Those in Attendance: Florestano Girardi, Chairman
Thomas Grech, Vice Chairman
Eric Mallette, Treasurer
Jack Majkut, Secretary
Robert Bedford, Member
Jerry Kornbluth, Member
Jill Mollitor, Member

Excused:

Also in Attendance: Frederick E. Parola, CEO
Edie Longo, CFO
Arlyn Eames, Deputy CFO
Michael Lodato, Corporate Administrator
Laura Tomeo, Deputy Corporate Administrator
John E. Ryan, Esq., Corporation Counsel

Barry Carrigan, Esq., Bond Counsel
Paul O'Brien, Esq., Bond Counsel

The Chairman confirmed a Quorum. The Meeting was called to order at 9:47 AM

Re-Adoption of the LDC Code of Conduct/Whistle Blower Policy: Florestano Girardi made a motion to re-adopt the LDC Code of Conduct/Whistle Blower Policy as approved by the Audit Committee. This motion was seconded by Robert Bedford. All were in favor. Motion carried.

Re-adoption of the LDC By-Laws: Florestano Girardi made a motion to adopt the LDC By-Laws as approved by the Governance Committee. This motion was seconded by Thomas Grech. All were in favor. Motion carried.

Re-Adoption of the LDC Travel Policy: Florestano Girardi made a motion to re-adopt the LDC Travel Policy as approved by the Governance Committee. This motion was seconded by Robert Bedford. All were in favor. Motion carried.

Re-Adoption of the LDC Fee Schedule: Florestano Girardi made a motion to re-adopt the LDC Fee Schedule as approved by the Governance Committee. This motion was seconded by Eric Mallette. All were in favor. Motion carried.

Minutes of the March 21, 2023, Meeting: A motion was made by Eric Mallette to waive the reading and adopt the minutes of the March 21, 2023 meeting as presented. This motion was seconded by Robert Bedford. All were in favor. Motion carried.

Financial Statements & Expenditure Report: The board was furnished with a copy of the Financial Statements and Expenditure List for March 15, 2023 – May 16, 2023.

With all business concluded Florestano Girardi made a motion to close the meeting. This motion was seconded by Thomas Grech. All were in favor. Motion carried. The meeting was closed at 9:51 am.

Jack Majkut
Secretary
June 20, 2023

Town of Hempstead Local Development Corporation

Account QuickReport

As of June 13, 2023

06/13/23

Accrual Basis

Type	Date	Num	Name	Memo	Split	Amount	Balance
200 - Cash							17,681.32
200-33 - Bank of America Checking -6632							17,681.32
Check	5/19/2023	5244	Edie Longo	LDC Part Tim...	-SPLIT-	-565.67	17,115.65
Check	5/19/2023	5245	Frederick E. Parola	LDC Part Tim...	-SPLIT-	-1,915.57	15,200.08
Check	5/19/2023	Electr...	Paychex	Payroll Fee 7/...	2100-01 - PAY...	-55.98	15,144.10
Check	5/19/2023	Electr...	Bank of America	Payroll Taxes ...	-SPLIT-	-1,293.37	13,850.73
Check	6/2/2023	5247	Frederick E. Parola	LDC Part Tim...	-SPLIT-	-1,793.51	12,057.22
Check	6/2/2023	5248	Edie Longo	LDC Part Tim...	-SPLIT-	-571.56	11,485.66
Check	6/2/2023	Electr...	Paychex	Payroll Fee 6...	2100-01 - PAY...	-55.98	11,429.68
Check	6/2/2023	Electr...	Bank of America	Payroll Taxes ...	-SPLIT-	-1,215.31	10,214.37
Total 200-33 - Bank of America Checking -6632						-7,466.95	10,214.37
Total 200 - Cash						-7,466.95	10,214.37
TOTAL						-7,466.95	10,214.37

12:28 PM

06/13/23

Accrual Basis

Town of Hempstead Local Development Corporation

Account QuickReport

As of June 13, 2023

Type	Date	Num	Name	Memo	Split	Amount	Balance
200 · Cash							2,135,338.30
200-34 · Bank of America Savings -3706							2,135,338.30
Total 200-34 · Bank of America Savings -3706							2,135,338.30
Total 200 · Cash							2,135,338.30
TOTAL							2,135,338.30